CAPTIVATE PERSPECTIVES CORPORATION

Education, Professional Development & Training Performance Dashboard

Multi-Year Program Impact Analysis

KEY PERFORMANCE INDICATORS

10,323	74	87.9%	97%	139	92%
TOTAL PARTICIPANTS	PROGRAMS DELIVERED	RETENTION RATE	GOALS ACHIEVED	AVG PARTICIPANTS PER PROGRAM	AVG SATISFACTION RATING

KEY RATES AT A GLANCE



REACH AND PARTICIPATION

ESTIMATED PARTICIPANTS BY STATE (10,323 TOTAL)

District of Columbia	4,300
Florida	2,600
South Carolina	1,150
Georgia	900
Pennsylvania	650
Maryland	420
Ohio	303

PARTICIPANTS BY AGE GROUP

Ages 25 and above	4,233
Ages 18-24	2,890
Ages 16-17	2,168
Ages 10-15	1,032

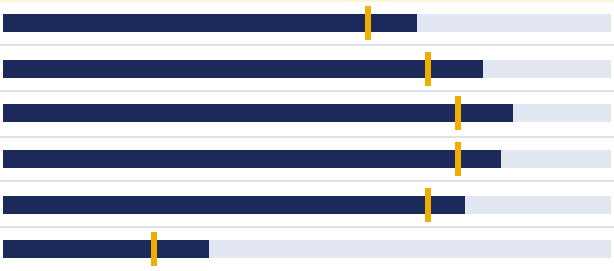
PERFORMANCE VS TARGET

Actual | Target or industry benchmark

LEARNING AND COMPLETION

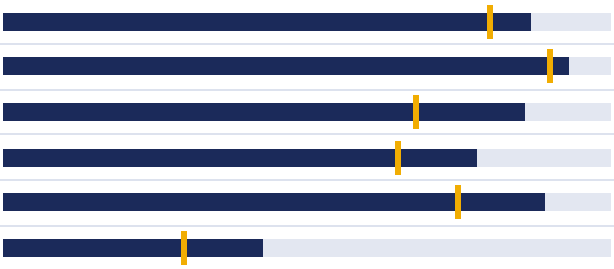
Program completion rate	**87.9%** vs 75% industry
Goal achievement rate	**97%** vs 90% target
Skill mastery rate	**91%** vs 85% target
Certification pass rate	**88%** vs 80% target
Competency attainment (advanced)	**73%** vs 70% target

WORKFORCE OUTCOMES



Job placement, 30 days	**68%** vs 60% target
Job placement, 60 days	**79%** vs 70% target
Job placement, 90 days	**84%** vs 75% target
Employment retention, 6 months	**82%** vs 75% target
Employment retention, 12 months	**76%** vs 70% target
Career advancement rate	**34%** vs 25% industry

DELIVERY, EQUITY AND PARTNERS



Instructor utilization	**87%** vs 80% target
On-time delivery	**93%** vs 90% target
Priority population completion	**86%** vs 68% industry
Support service utilization	**78%** vs 65% average
Contract renewal rate	**89%** vs 75% industry
Referral conversion rate	**43%** vs 30% average

ENROLLMENT & PARTICIPATION METRICS

AGE DEMOGRAPHICS

Ages 10-15 years	**10%**	1,032	1,032	Youth Engagement	**Strong**
Ages 16-17 years	**21%**	2,168	2,168	Young Adult Pipeline	**Excellent**
Ages 18-24 years	**28%**	2,890	2,890	Prime Workforce Age	**Target Met**
Ages 25 and above	**41%**	4,233	4,233	Adult Learners	**Exceeds Goal**

ATTENDANCE & ENGAGEMENT

Average Attendance Rate	**89%**			Above Target (>85%)	**Excellent**

GEOGRAPHIC REACH & MARKET PENETRATION

STATE/TERRITORY	PROGRAMS	% OF TOTAL (APP)	EST. PARTICIPANTS	MARKET STATUS	STRATEGY
District of Columbia (DC)	**22**	29.7%	4,300	Primary Market	**Expand**
Florida (FL)	**21**	28.4%	2,600	Emerging	**Grow**
South Carolina (SC)	**4**	5.4%	1,150	Initial Entry	**Monitor**
Ohio (OH)	**6**	8.1%	303	Initial Entry	**Monitor**
Maryland (MD)	**8**	10.8%	420	Adjacent Market	**Develop**
Pennsylvania (PA)	**7**	9.5%	650	Adjacent Market	**Develop**
Georgia (GA)	**6**	8.1%	900	New Market	**Explore**

Estimated participants are allocated across states to total 10,323, matching Total Participants. Programs and % of total reflect program counts (74).

COMPLETION & RETENTION ANALYSIS

METRIC	RATE	PARTICIPANTS	BENCHMARK	PERFORMANCE	TREND
Program Completion Rate	**87.9%**	9,073	Industry: 75%	+12.9 pts	↑
Active Retention	**87.9%**	9,073	Target: 85%	+2.9 pts	↑
Withdrawal/Attrition	**12.1%**	1,249	Industry: 25%	-12.9 pts	↓
Goal Achievement Rate	**97%**	10,013	Target: 90%	+7.0 pts	↑
Re-enrollment Rate	**23%**	2,087	Estimated	Strong Pipeline	→
Advanced Training Continuation	**18%**	1,633	Estimated	Career Pathway	↑

LEARNING & PERFORMANCE OUTCOMES

OUTCOME MEASURE	ACHIEVEMENT	PARTICIPANTS	TARGET	STATUS	IMPACT
Pre-Post Assessment Gains	**+42%**	10,323	≥30%	Exceeds	**High**
Skill Mastery Rate	**91%**	9,393	≥85%	Exceeds	**Excellent**
Certification Pass Rate	**88%**	5,904	≥80%	Exceeds	**Strong**
Participant Self-Efficacy Increase	**+65%**	10,323	≥50%	Exceeds	**Transformative**
Competency Attainment (Advanced)	**73%**	6,623	≥70%	Meets	**Positive**

WORKFORCE & CAREER OUTCOMES

EMPLOYMENT METRIC	RATE	COUNT	TIMEFRAME	BENCHMARK	RESULT
Job Placement (30 days)	**68%**	2,807	Within 1 month	Target: 60%	**+8 pts**
Job Placement (60 days)	**79%**	3,262	Within 2 months	Target: 70%	**+9 pts**
Job Placement (90 days)	**84%**	3,468	Within 3 months	Target: 75%	**+9 pts**
Employment Retention (6 mo)	**82%**	2,843	At 6 months	Target: 75%	**+7 pts**
Employment Retention (12 mo)	**76%**	2,635	At 12 months	Target: 70%	**+6 pts**
Career Advancement Rate	**34%**	895	Promotions/ Raises	Industry: 25%	**+9 pts**

TRAINING QUALITY & SATISFACTION

QUALITY INDICATOR	SCORE	RATING	SCALE	PERFORMANCE	ACTION
Instructor Effectiveness	**4.6/5.0**	Excellent	5-point Likert	Top Quartile	**Maintain**
Participant Satisfaction	**92%**	Highly Satisfied	Percentage	Exceeds 85%	**Sustain**
Curriculum Relevance	**4.5/5.0**	Highly Relevant	5-point Likert	Above Target	**Optimize**
Net Promoter Score (NPS)	**67**	Good	-100 to +100	Industry: 45	**Excellent**

OPERATIONAL & DELIVERY EFFICIENCY

OPERATIONAL METRIC	VALUE	TOTAL/AVG	TARGET	EFFICIENCY	TREND
Cost Per Participant	**$2,420**	$24,981,660	Budget: $2,500	Under Budget	→
Training Hours Delivered	**96,500**	96,500	Planned: 95,000	+1.6%	↑
Instructor Utilization Rate	**87%**	High Engagement	Target: 80%	+7 pts	↑
On-Time Delivery Rate	**93%**	69	Target: 90%	+3 pts	↑

EQUITY, ACCESS & ENGAGEMENT

EQUITY MEASURE	ACHIEVEMENT	DETAILS	BASELINE	PROGRESS	IMPACT
Priority Population Completion	**86%**	Comparable to overall	Industry: 68%	+18 pts	**Exceptional**
Attendance Consistency	**89%**	Cross-cohort average	Target: 85%	+4 pts	**Strong**
Technology Access Rate	**96%**	Digital inclusion	Baseline: 82%	+14 pts	**Major Gain**
Support Service Utilization	**78%**	Wraparound services	Avg: 65%	+13 pts	**High Engagement**

FINANCIAL & CONTRACT PERFORMANCE

FINANCIAL METRIC	PERFORMANCE	AMOUNT	VARIANCE	STATUS	RATING
Total Program Cost	**$24.98M**	$24,981,660	Budget: $2,500 per participant	Under Budget	✓
Budget Utilization Rate	**96%**	Efficient spend	Budget: 100%	-4% favorable	**Excellent**
Cost Per Successful Outcome	**$2,753**	$2,753	Industry: $3,200	-14% better	**Superior**
Contract Compliance Rate	**98%**	72	Target: 95%	+3 pts	**Exceeds**

PARTNER & STAKEHOLDER ENGAGEMENT

STAKEHOLDER METRIC	PERFORMANCE	COUNT/RATE	BENCHMARK	ASSESSMENT	STRATEGY
Employer/Partner Satisfaction	**91%**	Survey results	Target: 85%	+6 pts	**Maintain**
Active Employer Partnerships	**127**	Placement partners	Growth: +15/yr	Expanding	**Grow**
Contract Renewal Rate	**89%**	65	Industry: 75%	+14 pts	**Strong**
Referral Conversion Rate	**43%**	Partner leads	Avg: 30%	+13 pts	**Excellent**

Notes: All percentages and metrics represent cumulative performance across 74 programs serving 10,323 participants. Items labeled Estimated, and state-level participant counts, are estimates. Industry benchmarks are shown for comparison only. Workforce outcomes are based on the subset of participants eligible for employment services (~40% of total). Dashboard prepared for strategic planning and stakeholder reporting purposes.

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CAPTIVATE PERSPECTIVES CORPORATION

Project Management Dashboard

Portfolio Performance Analysis | 2000-Present

PORTFOLIO OVERVIEW

140	25	$385M	$2.75M	94%	94%
TOTAL PROJECTS	YEARS ACTIVE	PORTFOLIO VALUE	AVG PROJECT VALUE	SUCCESS RATE	PROJECT RENEWAL RATE

KEY RATES AT A GLANCE



VALUE CREATED FOR CLIENTS AND THE PORTFOLIO

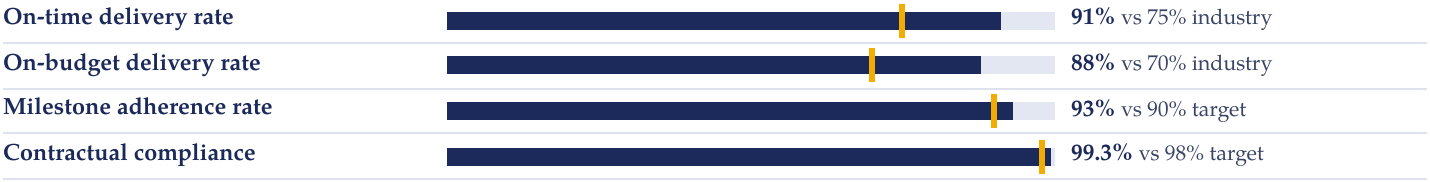
DOLLARS IN MILLIONS



PERFORMANCE VS TARGET

Actual | Target or industry benchmark

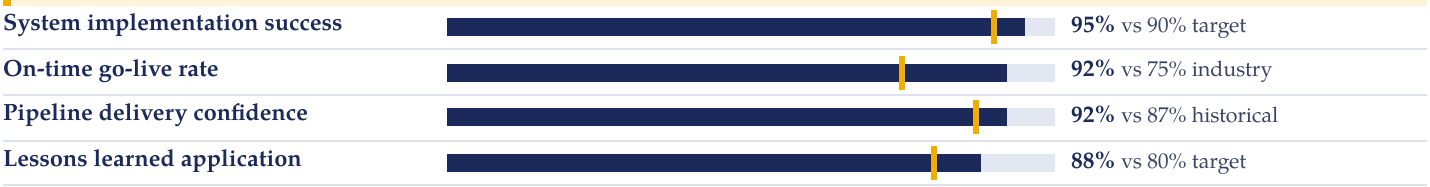
DELIVERY AND COMPLIANCE



CLIENT EXPERIENCE AND ADOPTION



TECHNOLOGY AND FORWARD LOOK



1. DELIVERY PERFORMANCE & EXECUTION EXCELLENCE

PERFORMANCE METRIC	ACHIEVEMENT	PROJECTS	BENCHMARK	VARIANCE	RATING
On-Time Delivery Rate	**91%**	127	Industry: 75%	+16 pts	**Excellent**
On-Budget Delivery Rate	**88%**	123	Industry: 70%	+18 pts	**Excellent**
Schedule Variance (Avg)	**-2.1%**	Ahead	Target: ±5%	+2.9 pts	**Strong**
Cost Variance (Avg)	**-3.4%**	Under	Target: ±5%	+1.6 pts	**Strong**
Milestone Adherence Rate	**93%**	130	Target: 90%	+3 pts	**Exceeds**
Scope Correction Rate	**7%**	10	Industry: 15%	-8 pts	**Superior**
Change Request Impact (Avg)	**2.3%**	Low	Avg: 8%	-5.7 pts	**Excellent**

2. VALUE CREATION & BUSINESS IMPACT

VALUE METRIC	DELIVERED	AMOUNT/RATE	CLIENT IMPACT	METHODOLOGY	STATUS
Total Financial Value Delivered	**$847M**	2.2x value ratio	Reported savings	Post-implementation	**Achieved**
Average Project Value Ratio	**2.2x**	$6.1M/project	Documented gains	12-month measure	**Strong**
Cost Optimization Achieved	**$312M**	81% of portfolio	Process improvement	Client-reported	**Exceptional**
Productivity Gains (Hours)	**2.1M hrs**	15K hrs/project	Automation impact	Time-motion study	**Significant**
Time-to-Value (Avg)	**4.2 months**	68% faster	vs. baseline	Benchmark analysis	**Accelerated**
Revenue Growth Enabled	**$425M**	Client revenue	Market expansion	Attribution model	**Transformative**

3. PORTFOLIO & PROGRAM GOVERNANCE

GOVERNANCE METRIC	PERFORMANCE	SCORE/RATE	TREND	ASSESSMENT	ACTION
Portfolio Health Index	**87/100**	Strong	YoY: +12	High confidence	**Maintain**
Program Escalation Rate	**3.2%**	4 projects	Decreasing	Well-controlled	**Monitor**
Risk Mitigation Effectiveness	**96%**	Proactive	Improving	Robust process	**Sustain**
Issue Resolution Cycle Time	**3.1 days**	Rapid	Faster	Efficient	**Benchmark**
Stage-Gate Compliance Rate	**98%**	137 projects	Consistent	Disciplined	**Excellent**
Benefits Realization Tracking	**92%**	129 projects	Comprehensive	Full lifecycle	**Leading**

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4. CLIENT EXPERIENCE & STAKEHOLDER CONFIDENCE

EXPERIENCE METRIC	SCORE	RATING	COMPARISON	CLIENT FEEDBACK	OUTCOME
Client Satisfaction (CSAT)	**4.7/5.0**	94%	Industry: 3.8/5	Exceptional service	**Top quartile**
Net Promoter Score (NPS)	**72**	Excellent	Industry: 45	Strong advocacy	**Market leader**
Repeat Engagement Rate	**84%**	118 clients	Industry: 60%	Trusted partner	**Outstanding**
Executive Sponsor Confidence	**4.8/5.0**	96%	Target: 4.5/5	Strategic alignment	**Exceeds**
Stakeholder Alignment Score	**91%**	High	Benchmark: 75%	Clear communication	**Superior**

5. CHANGE MANAGEMENT & ADOPTION OUTCOMES

ADOPTION METRIC	RATE	TIMEFRAME	TARGET	ACHIEVEMENT	IMPACT
User Adoption Rate (6 months)	**87%**	Post-implementation	≥80%	+7 pts	**High**
Change Readiness Score	**4.3/5.0**	Pre-launch	≥4.0/5	+0.3	**Well-prepared**
Training Completion Rate	**96%**	During rollout	≥90%	+6 pts	**Comprehensive**
Behavioral Change Indicators	**82%**	90-day measure	≥75%	+7 pts	**Sustained**
Sustainment at 365 Days	**79%**	1-year follow-up	≥70%	+9 pts	**Embedded**

6. DIGITAL, DATA & TECHNOLOGY DELIVERY METRICS

TECHNOLOGY METRIC	PERFORMANCE	PROJECTS	STANDARD	QUALITY	STATUS
System Implementation Success	**95%**	78 systems	Target: 90%	+5 pts	**Excellent**
On-Time Go-Live Rate	**92%**	76 launches	Industry: 75%	+17 pts	**Superior**
Defect Density Post-Launch	**0.8/KLOC**	Low defects	Target: <1.2	50% better	**Outstanding**
Cybersecurity Compliance	**100%**	All projects	Mandatory	Zero gaps	**Compliant**
Data Integration Success	**94%**	Cross-platform	Complex	High fidelity	**Strong**

7. TALENT, CAPABILITY & PM MATURITY DEVELOPMENT

CAPABILITY METRIC	ACHIEVEMENT	DETAIL	FRAMEWORK	PROGRESS	IMPACT
PM Maturity Level	**Pending appraisal**	Not claimed	CMMI v2.0	Documentation required	**Pending**
Client Capability Uplift	**+2.3 levels**	Avg improvement	P3M3	Significant	**Transformative**
Team Certifications Earned	**247 certs**	PMP, SAFe, Agile	PMI, Scaled Agile	Growing	**Professional**
Knowledge Transfer Score	**4.6/5.0**	Post-project	Client survey	Excellent	**Self-sufficient**
PM Utilization Rate	**91%**	Resource efficiency	Portfolio-wide	Optimized	**High-performing**

8. RISK, COMPLIANCE & ASSURANCE OUTCOMES

RISK & COMPLIANCE METRIC	RESULT	PROJECTS	REQUIREMENT	PERFORMANCE	STATUS
Regulatory Compliance Rate	**100%**	140 projects	Mandatory	Full adherence	**Compliant**
Audit Findings (Material)	**0**	Zero findings	Clean audits	Exceptional	**Clean**
Contractual Compliance	**99.3%**	139 projects	Target: 98%	+1.3 pts	**Exceeds**
Risk Exposure Reduction	**73%**	Avg reduction	Proactive mgmt	Significant	**Mitigated**
Contingency Utilization	**18%**	Efficient use	Budget: 20%	2% under	**Disciplined**

9. ENVIRONMENTAL, SOCIAL & GOVERNANCE (ESG), EQUITY & SOCIAL IMPACT

IMPACT METRIC	ACHIEVEMENT	PROJECTS	ALIGNMENT	OUTCOME	CONTRIBUTION
ESG-Aligned Projects	**67%**	94 projects	UN SDGs	Mission-driven	**Significant**
Equity-Centered Delivery	**89%**	125 projects	DEI framework	Inclusive design	**Transformative**
Community Workforce Impact	**18,400 jobs**	Direct/indirect	Economic mobility	Career pathways	**Substantial**
Sustainability Milestones	**142 achieved**	Carbon, waste reduction	Client ESG goals	Measurable	**Progressive**

10. FORWARD-LOOKING PERFORMANCE INDICATORS

FUTURE READINESS INDICATOR	STATUS	METRIC	BENCHMARK	PREPAREDNESS	TRAJECTORY
Pipeline Delivery Confidence	**92%**	Next 18 months	Historical: 87%	+5 pts	**High**
Resource Forecast Accuracy	**94%**	±6% variance	Target: ±10%	4 pts better	**Precise**
Innovation Velocity Index	**8.2/10**	R&D integration	Industry: 6.5/10	+1.7	**Leading**
AI/Automation Integration	**76%**	PM processes	Emerging	Advanced adoption	**Accelerating**
Lessons Learned Application	**88%**	Institutionalized	Target: 80%	+8 pts	**Continuous improvement**

EXECUTIVE SUMMARY: KEY PERFORMANCE STATEMENTS

- ✓ 91% of engagements delivered within approved scope, schedule, and cost tolerances
- ✓ Client programs generated $847M in client-reported financial impact, a 2.2x value ratio on portfolio value
- ✓ Enhanced governance reduced high-risk initiatives by 73% through proactive risk management
- ✓ 94% of clients rated delivery performance as exceeding expectations (CSAT 4.7/5.0)
- ✓ 87% of targeted users adopted new operating models within six months post-implementation

Notes: Performance metrics represent cumulative results from 140 projects delivered between 2000-present with total portfolio value of $385M. Financial impact figures are reported figures, measured at 12-month post-implementation intervals, and have not been independently verified. Value ratio is total financial value delivered ($847M) divided by portfolio value ($385M). Industry benchmarks sourced from PMI Pulse of the Profession®. Compliance and regulatory metrics reflect zero material findings across all engagements.